

Congressional Federal
Your Trusted Advisor



Lending | Investments | Insurance



Connecting you with the right financial solutions



OUR PURPOSE AND OPERATING PRINCIPLES

Providing smart, honest and comprehensive financial solutions is the way we approach every single member interaction. We focus on you and how our products can be tailored to meet your individual needs. We listen to our members, participate with them in community events and offer them financial literacy skills that help them achieve their financial goals. We forge unique relationships with our members that last a lifetime.

A financial partner who puts *you* first

At Congressional Federal, we understand the extraordinary demands of working on Capitol Hill. We know the days are long and the pace is hectic.

Our branch offices are conveniently located on the Hill, but frankly that's not what sets us apart. What makes us unique is our connection to you—we put *your* needs first.

Congressional Federal has been serving Congress for nearly 60 years. You might say we're an institution within an institution. We're a vital part of the Capitol Hill community.

Staying personally connected to our members has allowed Congressional Federal to grow into a \$700+ million institution. Today, we offer a full range of financial services—from mortgages, loans and credit cards to investments and insurance products.

Congressional Federal prides itself on being flexible and personal in its approach. Our personal relationship managers can assist you anywhere and at a time that is convenient for you. The CongressionalPLUS program is designed to help your staff more easily access our services.

Think of us as a trusted advisor who is always there for you—providing sound financial advice, exceptional value and unparalleled service.

Staying connected to *you*

Congressional Federal's personal relationship managers are there for you

Other financial institutions may claim they provide personal service, but none has taken it to the level of Congressional Federal. Our personal relationship managers are legendary for their ability to meet and exceed our members' needs.

It is not unusual for Congressional Federal to be there for a member after hours, on weekends, even in a cab on the way to the airport.

Just as congressional offices go the extra mile to help a constituent, we do what it takes to earn your trust and exceed your expectations.

Our staff can personally assist you with investments, mortgages and other financial needs. Our managers take ownership of their member relationships, providing you with tailored financial solutions that achieve *your* unique goals. We do this by:

- Meeting when and where it's convenient for you;
- Listening to what is important to you and then creating a financial plan that meets *your* needs; and
- Customizing financial products to match *your* unique needs.

I DIDN'T KNOW CONGRESSIONAL FEDERAL DID THAT!

Our competitive rates, member-first philosophy and ability to meet with you anywhere make us one of the most innovative financial institutions in the Washington, D.C., area.

Here are just a few of the services we provide:

- Debit and credit cards
- Automobile and personal loans
- Mortgages
- Investments, including a complimentary consultation
- Insurance
- Checking, savings and daily cash-management tools
- 24-hour account access—online, mobile and nationwide ATM network



Staying connected to *your staff*

Enhance your employee benefits with CongressionalPLUS

Our CongressionalPLUS program is a valuable resource for promoting employee financial wellness, improving work-life balance and increasing productivity. This benefit comes at no cost to your organization. Plus, we make the onboarding process simple and easy to administer.

Through complimentary financial seminars and workshops, employees learn the basics of budgeting and asset growth. We provide face-to-face consultations to give your team the confidence to achieve their financial goals.

CongressionalPLUS is a win-win for you and your employees because it:

- Works in conjunction with your existing HR program;
- Offers competitively priced financial solutions for your employees;
- Promotes financial well-being through free consultations, workshops and seminars;
- Has no membership or subscription fees; and
- Includes on-site account openings and a dedicated Congressional Federal contact.

DID YOU KNOW?

- Fully 80 percent of Congressional Federal's 45,000 members work or have worked on Capitol Hill.
- Congressional Federal is the fifth-largest credit union in Washington, with assets of over \$700 million.
- ATMs, online access and mobile apps make Congressional Federal's services available 24/7.
- Congressional Federal members can access 37,000 ATMs and 3,500 shared branches nationwide through our national network of credit unions.

OUR VALUES

Integrity: We conduct business with transparency and respect for our members and staff. We do what is right at all times, adhering to the highest ethical and professional standards.

Proactive Service: Our employees take ownership of member relationships to ensure needs are anticipated and met, and the best solutions are delivered.

Stewardship: We make prudent financial decisions, balancing risk and maximizing value for each individual member. We strive to earn the role of trusted advisor.

Innovation: We thrive on creativity and ingenuity. We seek ideas to improve our services and products for the benefit of all members. We are never satisfied with the status quo; instead, we set new standards to achieve every day.

Community: We are committed to giving back to our community as an active stakeholder and partner. We commit time, capital and resources to the communities we proudly serve.

OUR COMMITMENT TO FINANCIAL LITERACY

We help our members practice smart money management and achieve their financial goals. Services we provide include:

- Budgeting
- Responsible borrowing
- Understanding credit scores
- How to prevent ID theft
- Financial resources for members and their staff
- Introduction to IRAs and TSPs
- How to cope with a reduction in income

We also provide convenient access to financial information through seminars, webinars and workshops—all designed to equip our members and their employees with the latest and best financial literacy tools.



Connecting you with the right financial solutions

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Investment and insurance products are not federally insured or guaranteed by the credit union and may involve the loss of principal.